American Baptist Churches USA



Financial Report As of July 31, 2019

Board of General Ministries Executive Committee

Denver, CO

Sept. 12-14, 2019

American Baptist Churches - USA Financial Notes July 31, 2019

Overall Financials excluding Biennial

Overall the year-to-date financials show a net loss of (\$378K). The loss was primarily due to the Development Office which had a loss of (\$152K), and Information Technology which had a loss of (\$152K).

Revenue compared to last year is up \$192K. The primary reason for this increase was due to Denominational Emphasis which had funds released from restriction.

Expenses are higher this year as compared to the previous year by \$443K. The primary reason for the increase in expenses was due to the funds released from restriction in the Denominational Emphasis department and Information Technology which was only part of ABCUSA for 6 months in 2018.

Mission Summit

The Mission Summit had a loss of (\$164K).

American Baptist Mission Support

Total UM is down 2.9% from the previous year however general UM distributed to ABCUSA is down by 11%. World Mission Offering (WMO) is down 13.16%. Retired Ministers and Missionaries Offering (RMMO) is down 6.01% and Region Offering (RO) is down 12.34%.

AMERICAN BAPTIST CHURCHES - USA

Balance Sheet As of 07/31/2019 (In Whole Numbers)

| | | Current Year | Prior Year |
|-------------|---|---------------------|------------|
| ASSETS | | | |
| | Cash & Cash Equivalents | 1,651,564 | 1,345,900 |
| | Certificate of Deposit | 556,254 | 547,551 |
| | Accounts Receivable from Baptist Related Organizations | 19,284 | 47,815 |
| | Prepaid Expenses and Other Assets | 68,307 | 56,924 |
| | Notes Receivable | 2,728,087 | 2,809,407 |
| | Other Assets | 4,200 | 4,200 |
| | Investment, at Market | 22,453,058 | 25,941,710 |
| | 588 Partnership Share | (204,948) | 54,313 |
| | Accumulated Investment in 588 | 719,313 | 245,000 |
| | P,P, and E, Net of Accumulated Depreciation | 8,739,990 | 6,956,020 |
| | Lease Acqusition Costs, Net of Accumulated Amortization | 67,277 | 84,185 |
| | Total Assets | 36,802,386 | 38,093,025 |
| LIABILITIES | | | |
| | Accounts Payable and Accrued Liabilities | 221,655 | 51,840 |
| | Funds of Others | (24,825) | (269,302) |
| | Funds Held for Others | 955,543 | 1,063,803 |
| | Deferred Lease Revenue | 1,438,945 | 1,535,421 |
| | Total Liabilities | 2,591,318 | 2,381,762 |
| | | | |
| NET ASSETS | | | |
| | Unrestricted: Board Designated | 22,557,637 | 24,167,959 |
| | Unrestricted: Board Undesignated | 2,385,538 | 2,736,201 |
| | Temporarily Restricted | 4,978,904 | 5,891,900 |
| | Permanently Restricted | 2,762,529 | 3,038,883 |
| | Gain/Loss | 1,526,460 | (123,680) |
| | Total NET ASSETS | 36,802,386 | 38,093,025 |
| | Grand Total | <u> </u> | |

Comparative Statement of Revenues and Expenses for year to date ending JULY , 2019 and 2018

| | | ABCUSA Depts | Information Technology | Denom. Emphasis | Development Office | Transition Ministries | MRD | RP | WIM | Biennial | Total |
|---------|-----------------|-----------------|---------------------------|--------------------|-----------------------|--------------------------|-------------|-------------|-------------|--------------|--------------|
| | JULY 201 | | reciliology | Lilipliasis | Office | Willistries | WIND | NF. | VVIIVI | Dieliliai | Total |
| Revenue | 0021 201 | 1,557,792.79 | 69,293.18 | 208,937.91 | - | 287,270.00 | 342,414.53 | 220,330.32 | 88,356.88 | 368,356.82 | 3,142,752.43 |
| Expense | | 1,531,120.70 | 221,563.47 | 211,987.76 | 152,314.45 | 333,807.38 | 376,568.40 | 191,472.04 | 133,747.35 | 532,982.65 | 3,685,564.20 |
| Net | | 26,672.09 | (152,270.29) | (3,049.85) | (152,314.45) | (46,537.38) | (34,153.87) | 28,858.28 | (45,390.47) | (164,625.83) | (542,811.77) |
| | | | | | | | | | | | |
| | JULY 201 | 8 | | | | | | | | | |
| Revenue | | 1,489,211.06 | 23,731.32 | 62,672.71 | - | 374,025.55 | 349,723.37 | 216,651.29 | 66,488.16 | 525.00 | 2,583,028.46 |
| Expense | | 1,524,296.45 | 20,956.50 | 7,294.94 | 147,096.30 | 394,075.94 | 367,483.40 | 140,276.73 | 107,594.50 | 16,406.15 | 2,725,480.91 |
| Net | | (35,085.39) | 2,774.82 | 55,377.77 | (147,096.30) | (20,050.39) | (17,760.03) | 76,374.56 | (41,106.34) | (15,881.15) | (142,452.45) |
| | | | | | | | | | | | |
| | | JULY 2019 - JUL | | | | | | | | | |
| Revenue | | 68,581.73 | 45,561.86 | 146,265.20 | - | (86,755.55) | (7,308.84) | 3,679.03 | 21,868.72 | 367,831.82 | 559,723.97 |
| Expense | | 6,824.25 | 200,606.97 | 204,692.82 | 5,218.15 | (60,268.56) | 9,085.00 | 51,195.31 | 26,152.85 | 516,576.50 | 960,083.29 |
| Net | | 61,757.48 | (155,045.11) | (58,427.62) | (5,218.15) | (26,486.99) | (16,393.84) | (47,516.28) | (4,284.13) | (148,744.68) | (400,359.32) |

Comparative Statement of Revenues and Expenses for year to date ending JULY, 2019 and 2018 Without Biennial

| | ABCUSA Depts | Information Technology | Denom. Emphasis | Development Office | Transition Ministries | MRD | RP | WIM | Total |
|-----------|-------------------------|---------------------------|--------------------|-----------------------|--------------------------|-------------|-------------|-------------|--------------|
| J | JULY 2019 | 3, | | | | | | | |
| Revenue | 1,557,792.79 | 69,293.18 | 208,937.91 | | 287,270.00 | 342,414.53 | 220,330.32 | 88,356.88 | 2,774,395.61 |
| Expense | 1,531,120.70 | 221,563.47 | 211,987.76 | 152,314.45 | 333,807.38 | 376,568.40 | 191,472.04 | 133,747.35 | 3,152,581.55 |
| Net | 26,672.09 | (152,270.29) | (3,049.85) | (152,314.45) | (46,537.38) | (34,153.87) | 28,858.28 | (45,390.47) | (378,185.94) |
| | | | | | | | | | |
| J | JULY 2018 | | | | | | | | |
| Revenue | 1,489,211.06 | 23,731.32 | 62,672.71 | - | 374,025.55 | 349,723.37 | 216,651.29 | 66,488.16 | 2,582,503.46 |
| Expense | 1,524,296.45 | 20,956.50 | 7,294.94 | 147,096.30 | 394,075.94 | 367,483.40 | 140,276.73 | 107,594.50 | 2,709,074.76 |
| Net | (35,085.39) | 2,774.82 | 55,377.77 | (147,096.30) | (20,050.39) | (17,760.03) | 76,374.56 | (41,106.34) | (126,571.30) |
| | | | | | | | | | |
| V | ariance JULY 2019 - JUL | Y 2018 | | | | | | | |
| Revenue . | 68,581.73 | 45,561.86 | 146,265.20 | - | (86,755.55) | (7,308.84) | 3,679.03 | 21,868.72 | 191,892.15 |
| Expense | 6,824.25 | 200,606.97 | 204,692.82 | 5,218.15 | (60,268.56) | 9,085.00 | 51,195.31 | 26,152.85 | 443,506.79 |
| Net | 61,757.48 | (155,045.11) | (58,427.62) | (5,218.15) | (26,486.99) | (16,393.84) | (47,516.28) | (4,284.13) | (251,614.64) |

ABCUSA Dept Detail

| | | | YTD Budget | | | | Total Budget | |
|--------------------------------|------------------------|--------------------------|------------------------|----------------------|------------------------|---------------------------------------|------------------------|--|
| | Current Year Actual | YTD Budget ~ Original | Variance ~ Original | Prior Year Actual | Current Year Change | Total Budget \$ - Original | Variance ~ Original | |
| REVENUE | | | | | | | | |
| MISSION FUNDING ABCUSA | 388,108 | 485,042 | (96,934) | 436,327 | (48,219) | 831,500 | (443,392) | |
| GENERAL SECRETARY | 61,816 | 72,171 | (10,355) | 64,397 | (2,581) | 123,722 | (61,906) | |
| ASSOC. GENERAL SEC. | 55,454 | 60,937 | (5,483) | 54,799 | 655 | 104,464 | (49,010) | |
| REGIONAL MINISTRIES | 36,252 | 36,152 | 100 | 35,442 | 809 | 61,974 | (25,723) | |
| COOPERATIVE CHRISTIANITY | 0 | 23,333 | (23,333) | 17,367 | (17,367) | 40,000 | (40,000) | |
| HUMAN RESOURCES | 22,395 | 26,250 | (3,855) | 26,250 | (3,855) | 45,000 | (22,605) | |
| OFFC OF TRAVEL & CONF PLAN. | 173,833 | 173,833 | 0 | 155,167 | 18,667 | 298,000 | (124,167) | |
| ACCOUNTING | 66,797 | 56,335 | 10,461 | 66,464 | 332 | 96,575 | (29,778) | |
| ABC INFORMATION | 123,400 | 133,549 | (10,149) | 122,562 | 838 | 228,941 | (105,541) | |
| PER DIEM | 0 | 0 | 0 | 2,857 | (2,857) | 0 | 0 | |
| NAS ~ NAME AND ADDRESS SERVICE | 0 | 15,155 | (15,155) | 0 | 0 | 25,980 | (25,980) | |
| BUILDING MANAGEMENT | 0 | 29,167 | (29,167) | 0 | 0 | 50,000 | (50,000) | |
| GENERAL COSTS | 629,739 | 728,296 | (98,557) | 507,580 | 122,159 | 1,248,507 | (618,768) | |
| Total REVENUE | 1,557,793 | 1,840,220 | (282,427) | 1,489,211 | 68,582 | 3,154,663 | (1,596,870) | |
| EXPENSES | | | | | | | | |
| GENERAL SECRETARY | 199,193 | 237,223 | 38,030 | 239,092 | (39,899) | 406,668 | 207,475 | |
| ASSOC. GENERAL SEC. | 173,227 | 189,262 | 16,035 | 167,776 | 5,451 | · · · · · · · · · · · · · · · · · · · | 151,222 | |
| TREASURER'S OFFICE | 185,397 | 188,369 | 2,973 | 189,213 | (3,816) | , | 137,522 | |
| REGIONAL MINISTRIES | 168,431 | 159,691 | (8,739) | 170,781 | (2,351) | , | 105,326 | |
| COOPERATIVE CHRISTIANITY | 41,944 | 52,208 | 10,264 | 56,804 | (14,860) | , | 47,556 | |
| HUMAN RESOURCES | 15,311 | 28,421 | 13,109 | 33,566 | (18,255) | · · · · · · · · · · · · · · · · · · · | 33,410 | |
| OFFC OF TRAVEL & CONF PLAN. | 231,171 | 175,782 | (55,389) | 182,910 | 48,260 | · · · · · · · · · · · · · · · · · · · | 70,169 | |
| ACCOUNTING | 253,289 | 239,294 | (13,995) | 251,277 | 2,012 | | 156,929 | |
| ABC INFORMATION | 155,728 | 147,525 | (8,204) | 136,904 | 18,824 | | 97,171 | |
| PER DIEM | 155,728 | 0 | 0,204) | 293 | (293) | | 0 | |
| NAS - NAME AND ADDRESS SERVICE | | 11,055 | 10,884 | 0 | 171 | | 18,780 | |
| BUILDING MANAGEMENT | 15,683 | 95,324 | 79,641 | 0 | 15,683 | -) | 147,730 | |
| GENERAL COSTS | 91,576 | 133,350 | 41,774 | 95,679 | (4,104) | · · · · · · · · · · · · · · · · · · · | 137,024 | |
| Total EXPENSES | 1,531,121 | 1,657,504 | 126,384 | 1,524,296 | 6,824 | | 1,310,314 | |
| Net Revenue & Expenses | 26,672 | 182,716 | (156,044) | (35,085) | 61,757 | 313,228 | (286,556) | |

ABCUSA Detail

| | Current Year Actual | YTD Budget ~ Original | YTD Budget Variance ~ Original | Prior Year Actual | Current Year Change | Total Budget \$ ~ Original | Total Budget Variance ~ Original |
|--------------------------------|------------------------|--------------------------|--------------------------------------|----------------------|------------------------|-------------------------------|--|
| REVENUE | | | | | | | |
| MISSION FUNDING ABCUSA | 388,108 | 485,042 | (96,934) | 436,327 | (48,219) | 831,500 | (443,392) |
| GENERAL SECRETARY | 61,816 | 72,171 | (10,355) | 64,397 | (2,581) | 123,722 | (61,906) |
| ASSOC. GENERAL SEC. | 55,454 | 60,937 | (5,483) | 54,799 | 655 | 104,464 | (49,010) |
| REGIONAL MINISTRIES | 36,252 | 36,152 | 100 | 35,442 | 809 | 61,974 | (25,723) |
| COOPERATIVE CHRISTIANITY | 0 | 23,333 | (23,333) | 17,367 | (17,367) | | (40,000) |
| HUMAN RESOURCES | 22,395 | 26,250 | (3,855) | 26,250 | (3,855) | | (22,605) |
| OFFC OF TRAVEL & CONF PLAN. | 173,833 | 173,833 | 0 | 155,167 | 18,667 | 298,000 | (124,167) |
| ACCOUNTING | 66,797 | 56,335 | 10,461 | 66,464 | 332 | 96,575 | (29,778) |
| DENOMINATIONAL EMPHASIS | 208,938 | 14,583 | 194,355 | 62,673 | 146,265 | , | 183,938 |
| ABC INFORMATION | 123,400 | 133,549 | (10,149) | 122,562 | 838 | , | (105,541) |
| PER DIEM | 0 | 0 | 0 | 2,857 | (2,857) | | 0 |
| REPRESENTATIVE PROCESS | 220,330 | 229,833 | (9,503) | 216,651 | 3,679 | | (173,670) |
| BIENNIAL | 368,357 | 241,792 | 126,565 | 525 | 367,832 | , | (46,143) |
| DEVELOPMENT OFFICE | 0 | 5,833 | (5,833) | 0 | 0 | , | (10,000) |
| MISSION RESOURCE DEVELOPMENT | 342,415 | 417,530 | (75,116) | 349,723 | (7,309) | , | (373,351) |
| INFORMATION TECHNOLOGY | 69,293 | 33,833 | 35,460 | 23,731 | 45,562 | | 11,293 |
| NAS ~ NAME AND ADDRESS SERVICE | 0 | 15,155 | (15,155) | 0 | 0 | , | (25,980) |
| BUILDING MANAGEMENT | 0 | 29,167 | (29,167) | 0 | 0 | | (50,000) |
| TRANSITION MINISTRIES | 287,270 | 394,625 | (107,355) | 374,026 | (86,756) | / | (389,230) |
| WOMEN IN MINISTRY | 88,357 | 93,224 | (4,867) | 66,488 | 21,869 | | (71,456) |
| GENERAL COSTS | 629,739 | 728,296 | (98,557) | 507,580 | 122,159 | | (618,768) |
| Total REVENUE | 3,142,752 | 3,271,475 | (128,722) | 2,583,028 | 559,724 | | (2,465,490) |
| | , , | , , | | , , | , | , , | . , , , , |
| EXPENSES | | | | | | | |
| GENERAL SECRETARY | 199,193 | 237,223 | 38,030 | 239,092 | (39,899) | 406,668 | 207,475 |
| ASSOC. GENERAL SEC. | 173,227 | 189,262 | 16,035 | 167,776 | 5,451 | 324,449 | 151,222 |
| TREASURER'S OFFICE | 185,397 | 188,369 | 2,973 | 189,213 | (3,816) | 322,919 | 137,522 |
| REGIONAL MINISTRIES | 168,431 | 159,691 | (8,739) | 170,781 | (2,351) | 273,757 | 105,326 |
| COOPERATIVE CHRISTIANITY | 41,944 | 52,208 | 10,264 | 56,804 | (14,860) | | 47,556 |
| HUMAN RESOURCES | 15,311 | 28,421 | 13,109 | 33,566 | (18,255) | 48,721 | 33,410 |
| OFFC OF TRAVEL & CONF PLAN. | 231,171 | 175,782 | (55,389) | 182,910 | 48,260 | 301,340 | 70,169 |
| ACCOUNTING | 253,289 | 239,294 | (13,995) | 251,277 | 2,012 | 410,218 | 156,929 |
| DENOMINATIONAL EMPHASIS | 211,988 | 8,750 | (203,238) | 7,295 | 204,693 | 15,000 | (196,988) |
| ABC INFORMATION | 155,728 | 147,525 | (8,204) | 136,904 | 18,824 | 252,899 | 97,171 |
| PER DIEM | 0 | 0 | 0 | 293 | (293) | 0 | 0 |
| REPRESENTATIVE PROCESS | 191,472 | 227,690 | 36,218 | 140,277 | 51,195 | 390,325 | 198,853 |
| BIENNIAL | 532,983 | 241,494 | (291,488) | 16,406 | 516,577 | 413,990 | (118,993) |
| DEVELOPMENT OFFICE | 152,314 | 141,411 | (10,903) | 147,096 | 5,218 | 242,419 | 90,105 |
| MISSION RESOURCE DEVELOPMENT | 376,568 | 417,530 | 40,962 | 367,483 | 9,085 | 715,766 | 339,198 |
| INFORMATION TECHNOLOGY | 221,563 | 167,094 | (54,470) | 20,957 | 200,607 | | 64,883 |
| NAS ~ NAME AND ADDRESS SERVICE | 171 | 11,055 | 10,884 | 0 | 171 | , | 18,780 |
| BUILDING MANAGEMENT | 15,683 | 95,324 | 79,641 | 0 | 15,683 | | 147,730 |
| TRANSITION MINISTRIES | 333,807 | 388,691 | 54,884 | 394,076 | (60,269) | | 332,521 |
| WOMEN IN MINISTRY | 133,747 | 77,737 | (56,011) | 107,595 | 26,153 | | (484) |
| GENERAL COSTS | 91,576 | 133,350 | 41,774 | 95,679 | (4,104) | , | 137,024 |
| Total EXPENSES | 3,685,564 | 3,327,901 | (357,663) | 2,725,481 | 960,083 | | 2,019,408 |
| | | | | | | | |
| Net Revenue & Expenses | (542,812) | (56,426) | (486,385) | (142,452) | (400,359) | (96,730) | (446,082) |

ABCUSA Total Summary

| | Current Year Actual | YTD Budget ~ | YTD Budget Variance - | Prior Year Actual | Current Year Change | Total Budget \$ - | |
|-----------------------------|------------------------|--------------|-----------------------|----------------------|------------------------|---------------------------------------|---|
| | Actual | Original | Original | Actual | Change | Original | Original |
| REVENUE | | | | | | | |
| DENOMINATIONAL EMPHASIS | 208,938 | 14,583 | 194,355 | 62,673 | 146,265 | 25,000 | 183,938 |
| ABCUSA | 1,557,793 | 1,795,899 | (238,106) | 1,489,212 | 68,581 | 3,078,683 | (1,520,890) |
| WOMEN IN MINISTRY | 88,357 | 93,224 | (4,867) | 66,488 | 21,869 | 159,813 | (71,456) |
| DEVELOPMENT DEPARTMENT | ~ | 5,833.00 | (5,833) | ~ | ~ | 10,000.00 | (10,000) |
| REPRESENTATIVE PROCESS | 220,330 | 229,833 | (9,503) | 216,651 | 3,679 | 394,000 | (173,670) |
| INFORMATION TECHNOLOGY | 69,293 | 33,833 | 35,460 | 23,731 | 45,562 | 58,000 | 11,293 |
| NAS | 0 | 15,155 | (15,155) | 0 | 0 | 25,980 | (25,980) |
| BUILDING MANAGEMENT | 0 | 29,167 | (29,167) | 0 | 0 | 50,000 | (50,000) |
| TRANSITION MINISTRIES | 287,270 | 394,625 | (107,355) | 374,026 | (86,756) | 676,500 | (389,230) |
| MISSION RESOURCE DEVELOPMEN | 342,415 | 417,530 | (75,116) | 349,723 | (7,309) | 715,766 | (373,351) |
| BIENNIAL | 368,357 | 241,792 | 126,565 | 525 | 367,832 | 414,500 | (46,143) |
| Total REVENUE | 3,142,753 | 3,271,474 | (128,722) | 2,583,029 | 559,723 | 5,608,242 | (2,465,489) |
| EXPENSES | | | | | | | |
| DENOMINATIONAL EMPHASIS | 211,988 | 8,750 | (203,238) | 7,295 | 204,693 | 15,000 | (196,988) |
| ABCUSA | 1,531,122 | 1,657,503 | 126,383 | 1,524,296 | 6,824 | | 1,310,313 |
| WOMEN IN MINISTRY | 133,747 | 77,737 | (56,010) | 1,524,256 | 26,153 | , , | (484) |
| DEVELOPMENT DEPARTMENT | 152,314 | 141,411 | (10,903) | 147,096 | 5,218 | | 90,105 |
| REPRESENTATIVE PROCESS | 191,472 | 227,690 | 36,218 | 147,030 | 51,195 | , | 198,853 |
| INFORMATION TECHNOLOGY | 221,563 | 167,094 | (54,470) | 20,957 | 200,607 | · · · · · · · · · · · · · · · · · · · | 64,883 |
| TRANSITION MINISTRIES | 333,807 | 388,691 | 54,884 | 394,076 | (60,269) | , | 332,521 |
| MISSION RESOURCE DEVELOPMEN | 376,568 | 417,530 | 40,962 | 367,483 | 9,085 | , | 339,198 |
| BIENNIAL | 532,983 | 241,494 | (291,488) | 16,406 | 516,577 | , | (118,993) |
| Total EXPENSES | 3,685,564 | 3,327,900 | (357,662) | 2,725,481 | 960,083 | | 2,019,408 |
| | 2,002,501 | 2,22.,200 | (55.,552) | _,, | 227,000 | 2,. 2 2,3 1 2 | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Net Revenue & Expenses | (542,811) | (56,426) | (486,384) | (142,452) | (400,360) | (96,730) | (446,081) |

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Representative Process Summary

| | YTD Budget | | | | | | |
|-------------------------------|------------------------|--------------------------|------------------------|----------------------|------------------------|----------------------------|------------------------|
| | Current Year Actual | YTD Budget ~ Original | Variance ~ Original | Prior Year Actual | Current Year Change | Total Budget \$ - Original | Variance - Original |
| | | | | | | | |
| REVENUE | | | | | | | |
| UM UNDESIGNATED ~ RP | 217,822 | 229,833 | (12,011) | 215,903 | 1,919 | 394,000 | (176, 178) |
| OTHER INCOME | 2,508 | 0 | 2,508 | 748 | 1,760 | 0 | 2,508 |
| Total REVENUE | 220,330 | 229,833 | (9,503) | 216,651 | 3,679 | 394,000 | (173,670) |
| | | | | | | | |
| EXPENSES | | | | | | | |
| TRAVEL | 0 | 0 | 0 | 1,709 | (1,709) | 0 | 0 |
| PRESIDENTS EXPENSE | 6,217 | 9,917 | 3,699 | 2,956 | 3,261 | 17,000 | 10,783 |
| BOARD | 75,289 | 49,583 | (25,706) | 41,109 | 34,181 | 85,000 | 9,711 |
| BOARD EXECUTIVE COMM. | 13,774 | 15,750 | 1,976 | 12,169 | 1,605 | 27,000 | 13,226 |
| BIENNIAL PROGRAM COMM. | 0 | 3,500 | 3,500 | 11,198 | (11,198) | 6,000 | 6,000 |
| NATIONAL LEADERSHIP COUNCIL | 10,421 | 14,000 | 3,579 | 11,357 | (936) | 24,000 | 13,579 |
| REGION. EXEC. MINISTERS COUNC | 1,488 | 1,458 | (29) | 194 | 1,294 | 2,500 | 1,012 |
| CAUCUS ADMINISTRATION | 31,313 | 31,500 | 188 | 24,172 | 7,141 | 54,000 | 22,688 |
| OTHER EXPENSE | 52,970 | 101,981 | 49,011 | 35,412 | 17,558 | 174,825 | 121,855 |
| Total EXPENSES | 191,472 | 227,690 | 36,218 | 140,277 | 51,195 | 390,325 | 198,853 |
| | | | | | | | |
| Net Revenue & Expenses | 28,858 | 2,144 | 26,715 | 76,375 | (47,516) | 3,675 | 25,183 |

Representative Process Detail

| | Current Year Actual | YTD Budget ~ Original | YTD Budget Variance ~ Original | Prior Year Actual | Current Year Change | Total Budget ~ Original | Total Budget Variance - Original |
|--------------------------------|------------------------|--------------------------|--------------------------------------|----------------------|------------------------|----------------------------|--|
| REVENUE | | | | | | | |
| TARGETED GIVING | 2,508.26 | 0.00 | 2,508.26 | 748.07 | 1,760.19 | 0.00 | 2,508.26 |
| UM UNDESIGNATED ~ RP | 217,822.06 | 229,833.31 | (12,011.25) | 215,903.22 | 1,918.84 | 394,000.00 | (176,177.94) |
| Total REVENUE | 220,330.32 | 229,833.31 | (9,502.99) | 216,651.29 | 3,679.03 | 394,000.00 | (173,669.68) |
| EXPENSES | | | | | | | |
| TRAVEL ~ EXECUTIVE STAFF | 0.00 | 0.00 | 0.00 | 1,709.35 | (1,709.35) | 0.00 | 0.00 |
| POSTAGE EXPENSE | 29.01 | 160.44 | 131.43 | 141.97 | (112.96) | 275.00 | 245.99 |
| TELEPHONE-TOLLS, SPECIAL EXP. | 513.18 | 466.69 | (46.49) | 393.88 | 119.30 | 800.00 | 286.82 |
| PRINTING/LITERATURE EXPENSE | 0.00 | 875.00 | 875.00 | 0.00 | 0.00 | 1,500.00 | 1,500.00 |
| PHOTOCOPIES EXPENSE | 0.00 | 437.50 | 437.50 | 0.00 | 0.00 | 750.00 | 750.00 |
| INSURANCE ~ TRAVEL | 0.00 | 1,166.69 | 1,166.69 | 0.00 | 0.00 | 2,000.00 | 2,000.00 |
| MISCELLANEOUS EXPENSE | 263.17 | 291.69 | 28.52 | 73.56 | 189.61 | 500.00 | 236.83 |
| PROFESSIONAL FEE ~ LEGAL | 15,879.77 | 35,000.00 | 19,120.23 | 3,225.00 | 12,654.77 | 60,000.00 | 44,120.23 |
| TRAVEL & CONFERENCE PLANNING | 29,166.69 | 29,166.69 | 0.00 | 29,166.69 | 0.00 | 50,000.00 | 20,833.31 |
| CONSULTANCY FEE | 0.00 | 2,916.69 | 2,916.69 | 0.00 | 0.00 | 5,000.00 | 5,000.00 |
| PAST PRESIDENT'S EXPENSE | 1,106.58 | 2,041.69 | 935.11 | 803.09 | 303.49 | 3,500.00 | 2,393.42 |
| PRESIDENT'S EXPENSE | 5,110.82 | 5,833.31 | 722.49 | 1,845.27 | 3,265.55 | 10,000.00 | 4,889.18 |
| VICE PRESIDENT'S EXPENSE | 0.00 | 2,041.69 | 2,041.69 | 308.12 | (308.12) | 3,500.00 | 3,500.00 |
| BOARD EXPENSE | 75,289.35 | 49,583.31 | (25,706.04) | 41,108.60 | 34,180.75 | 85,000.00 | 9,710.65 |
| BD EXEC COMMITEE | 13,773.62 | 15,750.00 | 1,976.38 | 12,168.98 | 1,604.64 | 27,000.00 | 13,226.38 |
| MISSION TABLE | 0.00 | 21,000.00 | 21,000.00 | 0.00 | 0.00 | 36,000.00 | 36,000.00 |
| BIENNIAL PROGRAM COMM. | 0.00 | 3,500.00 | 3,500.00 | 11,198.41 | (11,198.41) | 6,000.00 | 6,000.00 |
| TASK FORCE CONTINGENCY | 439.80 | 5,250.00 | 4,810.20 | 1,250.82 | (811.02) | 9,000.00 | 8,560.20 |
| NAT LDR COUNCIL (GEC) | 10,421.45 | 14,000.00 | 3,578.55 | 11,357.34 | (935.89) | 24,000.00 | 13,578.55 |
| NAT LDR COUN/COVENANT REVIEW | 0.00 | 1,458.31 | 1,458.31 | 0.00 | 0.00 | 2,500.00 | 2,500.00 |
| REGIONAL EXEC. MINISTERS COUNC | 1,487.80 | 1,458.31 | (29.49) | 194.04 | 1,293.76 | 2,500.00 | 1,012.20 |
| REMC ORIENTATION | 6,678.30 | 1,166.69 | (5,511.61) | 1,097.35 | 5,580.95 | 2,000.00 | (4,678.30) |
| AREA MINISTERS | 0.00 | 1,166.69 | 1,166.69 | 0.00 | 0.00 | 2,000.00 | 2,000.00 |
| NATIONAL EXECUTIVE COUNCIL | 0.00 | 1,458.31 | 1,458.31 | 62.50 | (62.50) | 2,500.00 | 2,500.00 |
| CAUCUS ADMINISTRATION | 31,312.50 | 31,500.00 | 187.50 | 24,171.76 | 7,140.74 | 54,000.00 | 22,687.50 |
| Total EXPENSES | 191,472.04 | 227,689.70 | 36,217.66 | 140,276.73 | 51,195.31 | 390,325.00 | 198,852.96 |
| Net Revenue & Expenses | 28,858.28 | 2,143.61 | 26,714.67 | 76,374.56 | (47,516.28) | 3,675.00 | 25,183.28 |

Mission Resource Development - Summary

| | Current Year Actual | YTD Budget ~ Original | YTD Budget Variance ~ Original | Prior Year Actual | Current Year Change | Total Budget \$ ~ Original | Total Budget Variance ~ Original |
|--------------------------|------------------------|--------------------------|--------------------------------------|----------------------|------------------------|-------------------------------|--|
| REVENUE | | | | | | | |
| UNITED MISSION | 341,771 | 360,617 | (18,846) | 338,688 | 3,082 | 618,200 | (276,429) |
| OTHER INCOME | 644 | 56,914 | (56,270) | 11,035 | (10,391) | 97,566 | (96,922) |
| Total REVENUE | 342,415 | 417,530 | (75,116) | 349,723 | (7,309) | 715,766 | (373,351) |
| | | | | | | | |
| EXPENSES | | | | | | | |
| SALARIES AND BENEFITS | 112,526 | 113,104 | 578 | 111,414 | 1,112 | 193,893 | 81,367 |
| STAFF DEVELOPMENT | 0 | 817 | 817 | 0 | 0 | 1,400 | 1,400 |
| TRAVEL | 8,981 | 5,250 | (3,731) | 1,592 | 7,388 | 9,000 | 19 |
| CENTRAL SERVICE CHARGES | 0 | 20,417 | 20,417 | 27,595 | (27,595) | 35,000 | 35,000 |
| ABCC - OPERATING EXPENSE | 0 | 0 | 0 | 8,630 | (8,630) | 0 | 0 |
| DEPRECIATION/AMORT | 251 | 1,167 | 916 | 397 | (147) | 2,000 | 1,749 |
| MATERIAL~UM RESOURCES | 979 | 7,000 | 6,021 | 6,148 | (5,169) | 12,000 | 11,021 |
| NEWSLETTER EXPENSE | 254 | 2,917 | 2,662 | 318 | (64) | 5,000 | 4,746 |
| OTHER EXPENSE | 253,577 | 266,860 | 13,282 | 211,390 | 42,189 | 457,473 | 203,895 |
| Total EXPENSES | 376,568 | 417,532 | 40,962 | 367,484 | 9,084 | 715,766 | 339,197 |
| | | | | | | | |
| Net Revenue & Expenses | (34,153) | (2) | (34,154) | (17,761) | (16,393) | 0 | (34,154) |

AMERICAN BAPTIST CHURCHES U.S.A.

American Baptist Mission Support

| | YTD THRU | YTD THRU | | |
|-----------------|--------------|--------------|---------------|--------------|
| CATEGORY | JULY 2019 | JULY 2018 | \$ Difference | % Difference |
| UM Basics | \$3,777,173 | \$3,878,940 | (\$101,766) | (2.62%) |
| Love Gift | \$148,327 | \$163,685 | (\$15,358) | (9.38%) |
| UM Designations | \$0 | \$0 | \$0 | 0.00% |
| TOTAL UM | \$3,925,500 | \$4,042,625 | (\$117,125) | (2.90%) |
| A.F.C. | \$812,647 | \$799,047 | \$13,600 | 1.70% |
| O.G.H.S. | \$758,529 | \$909,548 | (\$151,019) | (16.60%) |
| W.M.O. | \$628,513 | \$723,793 | (\$95,280) | (13.16%) |
| R.M.M.O. | \$511,712 | \$544,415 | (\$32,703) | (6.01%) |
| Region Offering | \$999,958 | \$1,140,773 | (\$140,815) | (12.34%) |
| I.S.P. | \$432,295 | \$450,279 | (\$17,984) | (3.99%) |
| Specifics | \$2,934,593 | \$2,997,754 | (\$63,161) | (2.11%) |
| Targeted Giving | \$3,131,992 | \$3,162,580 | (\$30,588) | (0.97%) |
| TOTAL ABMS | \$14,135,739 | \$14,770,814 | (\$635,075) | (4.30%) |

Development Office (DOD)

Proposed 2019 Budget and Actuals - As of July 31, 2019

2015 through 2019 Budget/Actual Contributions

| | | | | | Conctual Con | | 1 | 1 | | | | |
|---|-------|------------|------------|-------|--------------|------------|-------|------------|-----------|-------|------------|------------|
| | | | | | | | | | | | | |
| | | 2016 | 2016 | | 2017 | 2017 | | 2018 | 2018 | | 2019 | 2019 |
| Category | Dept. | Budget | Actual | Dept. | Budget | Actual | Dept. | Budget | Actual | Dept. | Budget | Actual |
| General Secretary Circles | 41 | \$ 15,000 | \$ 8,133 | 41 | \$ 10,000 | \$ 4,278 | | \$ - | \$ - | | _ | \$ - |
| ABCUSA Ministries | | | | | | | 49 | 20,000 | | | | \$ - |
| Peace & Justice Initiatives | 57 | 7,000 | 147 | | - | - | 44 | 60,000 | 25 | 44 | 40,000 | \$ - |
| Cooperative Christianity | | - | - | 44 | 68,000 | - | | - | 500 | | | \$ - |
| Transformed by the Spirit | 49 | 140,000 | 1,497 | 49 | 50,000 | 2,550 | 49 | 20,000 | - | | | \$ - |
| Rhythms of the Spirit | | | | | | | | | 12,250 | 49 | 25,000 | \$ - |
| Biennial (Ads, Exhibits, Sponsorships, Youth Part., etc.) | | - | 33,670 | 55 | 138,000 | 100,115 | | - | 25,210 | 55 | 141,600 | \$ 117,205 |
| Charitable Trusts | 57 | 20,000 | 20,000 | 49 | 40,000 | - | | - | - | | | \$ - |
| ABCIS | 57 | 5,000 | - | 50 | 20,000 | - | | - | - | | | \$ - |
| ABWIM | | - | 56,020 | 80 | 50,000 | 41,705 | 80 | 45,000 | 22,188 | 80 | 35,000 | \$ 2,146 |
| ABCUSA Identity Campaigns | | - | - | | - | - | | - | _ | | | \$ - |
| ABCUSA Office Area | 57 | 10,000 | - | | - | - | | - | - | | | \$ - |
| ABCUSA Undesignated | 57 | 17,000 | - | | - | 2,922 | | - | - | 57 | 10,000 | \$ 845 |
| Expectancy Fund Totals | | - | - | | - | - | | - | - | | | \$ - |
| Church Growth Initiatives | | | | | - | - | 49 | 40,000 | 125 | | | \$ - |
| Creative Partnerships | | | | | - | - | 49 | 40,000 | - | | | \$ - |
| MLK Lobby | | - | - | | - | - | | - | - | | | \$ - |
| Other Misc. Contributions | 57 | 176,000 | - | | - | - | 57 | 15,000 | - | | | \$ - |
| Other Targeted Giving | 57 | 14,500 | 2,127 | | - | 5,277 | | - | 4,652 | | | \$ 1,845 |
| TBTS Specific | | - | - | | - | - | | - | - | | | \$ - |
| Mission Summitt Conversation | | - | - | | - | - | | - | - | | | \$ - |
| Total Operating Budget Contributions | | \$ 404,500 | \$ 121,594 | | \$ 376,000 | \$ 156,847 | | \$ 240,000 | \$ 64,950 | | \$ 251,600 | \$ 122,041 |
| | | | | | | | | | · | | | |
| Endowment/Trusts/Grants | | | | | | | | | | | | |
| | | | | | | | 80 | 5,000 | - | | | \$ - |
| Planned Gift Expectancy (Gen Sec/OGS Endowments) | | | | | | 15,430 | 57 | 75,000 | | 57 | 30,000 | \$ - |
| ABCUSA Intern/Fellowship Grant | | | | | | 150,000 | | | | | | \$ - |
| | | | | | | | | | | | | \$ - |
| Total Endowment and Contributions | | \$ 404,500 | \$ 121,594 | | \$ 376,000 | \$ 322,277 | | \$ 320,000 | \$ 64,950 | | \$ 281,600 | \$ 122,041 |
| | | | | | | | | | | | | \$ - |
| Other: | | | | | | | | | | | | \$ - |
| Charitable Trust - Asian Caucus (Held by ABF) | | | | | | 104,000 | | | | | | \$ - |
| Chestnut Street Baptist Church (Held in CIF - ABHMS) | | | | | | | | | | | \$ 595,375 | \$ 595,375 |
| | | | | | | | | | | | | |
| GRAND TOTALS | | \$ 404,500 | \$ 121,594 | | \$ 376,000 | \$ 426,277 | | \$ 320,000 | \$ 64,950 | | \$ 876,975 | \$ 717,416 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Development Expenses | | 326,153 | 261,630 | | 325,487 | 266,403 | | 278,520 | 278,520 | | 242,419 | 152,314 |
| | | | | | | | | | | | | |
| Net Development Contribution to Operations | - | 78.347 | (140.036) | - | 50.513 | (109,556) | - | (38.520) | (213.570) | | 9.181 | (30,273) |
| Net Development Contribution to Operations | - | 78,347 | (140,036) | - | 50,513 | (109,556) | - | (38,520) | (213,570) | | 9,181 | (|