

AMERICAN BAPTIST CHURCHES IN THE U.S.A.
FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS
DECEMBER 31, 2017 AND 2016

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A decorative graphic consisting of several thin, light green curved lines that originate from a single point on the left edge of the page and sweep across the lower half of the cover. The background of this lower half is a solid dark blue.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

**To the Board of General Ministries
American Baptist Churches in the USA
Valley Forge, Pennsylvania**

We have audited the accompanying statements of American Baptist Churches in the U.S.A. (ABCUSA) which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ABCUSA as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Tait, Weller & Baker LLP".

**Philadelphia, Pennsylvania
June 8, 2018**

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

STATEMENTS OF FINANCIAL POSITION

December 31, 2017 And 2016

	<u>2017</u>	<u>2016</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,511,551	\$ 1,541,169
Accounts receivable from Baptist-related organizations, net of allowance for doubtful accounts	1,967,510	2,293,155
Prepaid expenses and other current assets	85,077	102,197
Note receivable, current portion	<u>131,590</u>	<u>710,800</u>
Total Current Assets	3,695,728	4,647,321
NONCURRENT ASSETS		
Investments, at fair value	26,224,894	22,378,783
Investment in limited liability company	6,264	54,313
Land, buildings and equipment, net	6,958,937	7,087,164
Note receivable, non-current portion	2,792,025	3,726,554
Lease acquisition costs, net	<u>94,049</u>	<u>110,957</u>
Total Assets	<u>\$ 39,771,897</u>	<u>\$ 38,005,092</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities	\$ 103,445	\$ 155,923
Funds of others – Mission Support	1,269,668	1,744,572
Funds held for others	1,069,513	976,897
Deferred lease revenue, current portion	<u>96,476</u>	<u>96,476</u>
Total Current Liabilities	2,539,102	2,973,868
NONCURRENT LIABILITIES		
Deferred lease revenue, non-current portion	<u>1,495,223</u>	<u>1,591,699</u>
Total Liabilities	<u>4,034,325</u>	<u>4,565,567</u>
NET ASSETS		
Unrestricted		
Board designated	24,167,659	22,730,400
Board undesignated	<u>2,529,866</u>	<u>2,457,826</u>
Total unrestricted	26,697,525	25,188,226
Temporarily restricted	5,826,871	5,038,123
Permanently restricted	<u>3,213,176</u>	<u>3,213,176</u>
Total Net Assets	<u>35,737,572</u>	<u>33,439,525</u>
Total Liabilities and Net Assets	<u>\$ 39,771,897</u>	<u>\$ 38,005,092</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

For The Year Ended December 31, 2017

(With Comparative Totals For The Year Ended December 31, 2016)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2017 Total</u>	<u>2016 Total</u>
Revenues, gains and other support:					
American Baptist mission support					
Amounts received on behalf of others	\$28,325,945				
Amounts remitted to others	<u>\$26,355,334</u>				
Amounts retained by ABCUSA	\$ 1,970,611	\$ -	\$ -	\$ 1,970,611	\$ 1,930,040
Donations and other revenue	2,724,497	233,167	-	2,957,664	2,060,586
Investment income on estate gifts and endowments	226,960	56,960	-	283,920	339,872
Other investment income	844,989	92,867	-	937,856	940,891
Net realized and unrealized gain on investments	1,532,257	835,073	-	2,367,330	418,715
Net change in value of investment in limited liability company/partnership	(118,049)	-	-	(118,049)	(7,474)
Mission Center building operations	562,595	-	-	562,595	755,379
Lease revenue	96,476	-	-	96,476	96,476
Net assets released from restrictions:					
Satisfaction of program restrictions	<u>429,319</u>	<u>(429,319)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total revenues, gains and other support	<u>8,269,655</u>	<u>788,748</u>	<u>-</u>	<u>9,058,403</u>	<u>6,534,485</u>
Expenses					
Mission Center building operations	536,308	-	-	536,308	726,418
Treasurer's office	778,742	-	-	778,742	742,052
Mission resource development	529,092	-	-	529,092	629,533
Biennial	841,452	-	-	841,452	-
General Secretary	401,339	-	-	401,339	404,389
Development Office	266,403	-	-	266,403	261,630
Representative process	379,007	-	-	379,007	375,043
Regional operations	348,600	-	-	348,600	324,628
Distribution to others	249,805	-	-	249,805	270,196
General and administrative	408,360	-	-	408,360	397,699
Human resource development	215,161	-	-	215,161	378,997
Office of travel and conference planning	287,448	-	-	287,448	298,547
Transition Ministries	851,207	-	-	851,207	905,350
Denominational emphasis	16,185	-	-	16,185	32,084
ABC information	253,328	-	-	253,328	245,229
Orientation to American Baptist Life	162,106	-	-	162,106	-
Women in Ministry	133,345	-	-	133,345	112,059
Ecumenical relations	<u>102,468</u>	<u>-</u>	<u>-</u>	<u>102,468</u>	<u>102,640</u>
Total expenses	<u>6,760,356</u>	<u>-</u>	<u>-</u>	<u>6,760,356</u>	<u>6,206,494</u>
Changes in net assets	1,509,299	788,748	-	2,298,047	327,991
Net Assets					
Beginning of year	<u>25,188,226</u>	<u>5,038,123</u>	<u>3,213,176</u>	<u>33,439,525</u>	<u>33,111,534</u>
End of year	<u>\$ 26,697,525</u>	<u>\$ 5,826,871</u>	<u>\$ 3,213,176</u>	<u>\$ 35,737,572</u>	<u>\$ 33,439,525</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For The Year Ended December 31, 2016

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2016 Total</u>
Revenues, gains and other support:				
American Baptist mission support				
Amounts received on behalf				
of others	\$28,428,930			
Amounts remitted to others	<u>\$26,498,890</u>			
Amounts retained by ABCUSA	\$ 1,930,040	\$ -	\$ -	\$ 1,930,040
Donations and other revenue	2,024,443	36,143	-	2,060,586
Investment income on estate gifts and endowments	214,058	125,814	-	339,872
Other investment income	823,075	117,816	-	940,891
Net realized and unrealized gain on investments	373,971	44,744	-	418,715
Net change in value of investment in limited liability				
company/partnership	(7,474)	-	-	(7,474)
Mission Center building operations	755,379	-	-	755,379
Lease revenue	96,476	-	-	96,476
Net assets released from restrictions:				
Satisfaction of program restrictions	<u>576,740</u>	<u>(576,740)</u>	<u>-</u>	<u>-</u>
Total revenues, gains and other support	<u>6,786,708</u>	<u>(252,223)</u>	<u>-</u>	<u>6,534,485</u>
Expenses				
Mission Center building operations	726,418	-	-	726,418
Treasurer's office	742,052	-	-	742,052
Mission resource development	629,533	-	-	629,533
General Secretary	404,389	-	-	404,389
Development Office	261,630	-	-	261,630
Representative process	375,043	-	-	375,043
Regional operations	324,628	-	-	324,628
Distribution to others	270,196	-	-	270,196
General and administrative	397,699	-	-	397,699
Human resource development	378,997	-	-	378,997
Office of travel and conference planning	298,547	-	-	298,547
Transition Ministries	905,350	-	-	905,350
Denominational emphasis	32,084	-	-	32,084
ABC information	245,229	-	-	245,229
Women in Ministry	112,059	-	-	112,059
Ecumenical relations	<u>102,640</u>	<u>-</u>	<u>-</u>	<u>102,640</u>
Total expenses	<u>6,206,494</u>	<u>-</u>	<u>-</u>	<u>6,206,494</u>
Changes in net assets	580,214	(252,223)	-	327,991
Net Assets				
Beginning of year	<u>24,608,012</u>	<u>5,290,346</u>	<u>3,213,176</u>	<u>33,111,534</u>
End of year	<u>\$25,188,226</u>	<u>\$5,038,123</u>	<u>\$3,213,176</u>	<u>\$33,439,525</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

STATEMENT OF CASH FLOWS

For The Years Ended December 31, 2017 And 2016

	<u>2017</u>	<u>2016</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Total change in net assets	\$ 2,298,047	\$ 327,991
Adjustments to reconcile total change in net assets to net cash (used) in/provided by operating activities:		
Depreciation	146,608	65,199
Amortization of lease acquisition costs	16,908	16,908
Net realized and unrealized gain on investments	(2,367,330)	(418,715)
Net change/loss in value of investment in partnership/LLC	118,049	7,474
Amortization of lease income	(96,476)	(96,476)
Decrease (increase) in operating assets:		
Accounts receivable from Baptist related organizations	325,645	92,466
Prepaid expenses and other assets	17,120	26,739
Increase (decrease) in operating liabilities:		
Accounts payable/accrued expenses	(52,478)	(10,380)
Deferred Compensation	-	(261,385)
Funds of others and funds held for others-mission support	<u>(382,288)</u>	<u>(213,862)</u>
Net cash provided by (used in) operating activities	<u>23,805</u>	<u>(464,041)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of equipment	(18,381)	(3,884)
Purchases of investments, net of proceeds from sales	(1,478,781)	(869,220)
Contributions to LLC	(70,000)	-
Net change in assets whose use is limited	-	261,385
Collections of notes receivable	<u>1,513,739</u>	<u>664,024</u>
Net cash (used in) provided by investing activities	<u>(53,423)</u>	<u>52,305</u>
Net decrease in cash and cash equivalents	(29,618)	(411,736)
CASH AND CASH EQUIVALENTS		
Beginning of year	<u>1,541,169</u>	<u>1,952,905</u>
End of year	<u>\$ 1,511,551</u>	<u>\$ 1,541,169</u>
SUPPLEMENTAL DISCLOSURES:		
Noncash investing and financing transaction:		
Transfer of interest in land, building, and equipment upon dissolution of 588 Associates LP	<u>\$ -</u>	<u>\$ 6,643,762</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS

December 31, 2017 And 2016

(1) BACKGROUND

The American Baptist Churches in the U.S.A. (“**ABCUSA**”), as a manifestation of the church universal, bears witness to God’s intention to bring redemption and wholeness to all creation. American Baptist believe that God’s intention can be sought and followed in local congregations and other gatherings of Christians and in associational, regional, national and world bodies as they receive from one another mutual counsel and correction. Since Jesus Christ is the head of the church, each body of Christians, seeking to order its life in accordance with the Scriptures under the guidance of the Holy Spirit, has a proper responsibility under God for maintaining its life of worship, witness, and ministry.

The Internal Revenue Service (“**IRS**”) has determined ABCUSA to be an “association of churches” and, therefore, exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code. The IRS has further determined that contributions made to the ABCUSA are deductible by the donors to the extent allowed by law. Management has reviewed their tax positions and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The accompanying financial statements of ABCUSA have been prepared using the accrual basis of accounting.

NET ASSETS

For accounting and reporting purposes, ABCUSA classifies its resources into three net asset categories according to externally (donor) imposed restrictions. A description of the three net asset categories follows:

Unrestricted Net Assets – include the revenues and expenses associated with the principal mission of ABCUSA and are segregated as follows:

Board Undesignated: These may be used by management for any purpose without restriction.

Board Designated: Includes reserves such as the Functioning as Endowment, Proceeds from the Sale of the Mission Center, ABCUSA Operating Reserve and other designated balances. Although intended for specific use, these are not binding on ABCUSA.

Temporarily Restricted Net Assets – include gifts for which restrictions have not been met. Temporarily restricted net assets are limited by donors for a specific purpose or specified period.

Permanently Restricted Net Assets – include ABCUSA’s permanent endowment funds.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of amounts held in highly liquid securities with maturities of less than three months at the time of purchase and are stated at cost, which approximates fair value.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

ACCOUNTS RECEIVABLE FROM BAPTIST RELATED ORGANIZATIONS

Accounts receivable consist of amounts due from Baptist related organizations and local churches for mission fund support and reimbursable costs, net of allowance for doubtful accounts. Allowance for doubtful accounts is determined by review of the aged accounts receivable listing for balances that are specifically identifiable as a credit risk or uncollectible.

INVESTMENTS

Investments are stated at fair value. Donated securities are recorded at fair value on the date of receipt. Investments primarily consist of funds invested in investment pools that are managed by the American Baptist Foundation (“**ABF**”) (an affiliate), and American Baptist Home Missions Societies (“**ABHMS**”) (an affiliate).

Investment income is recorded on the accrual basis of accounting and investment transactions are recorded on trade date. Investment income including realized and unrealized gains and losses on investments are recognized as income in the Statement of Activity.

INVESTMENT IN PARTNERSHIP AND COMPANY

In 2008, ABCUSA entered into a limited partnership agreement with the American Baptist Foreign Missions Society (“**ABFMS**”), American Baptist Home Mission Society (“**ABHMS**”), and the Ministers and Missionaries Benefits Board (“**MMBB**”) to form 588 Associates, LP (the “**Partnership**”), a Pennsylvania limited partnership, for the purpose of the acquisition of the Mission Center (the “**Sale**”), and 588 Associates, LLC (the “**Company**”), a Pennsylvania limited liability company, for the purpose of managing the activities and serving as the General Partner of the Partnership.

The Partnership agreed to dissolve effective September 30, 2016 in accordance with the Tenants in Common Agreement signed by ABCUSA, ABHMS, ABFMS and MMBB. Per the agreement, the land, building and equipment and the interest in all lease agreements were distributed to the partners based on their respective share in the partnership. The total fair value of the land, building and equipment transferred totaled \$18,982,176 and ABCUSA’s value based on its 34.65% ownership in the partnership and its 35% ownership in the Company was \$6,643,762.

The Company now provides the management of the property and the related leases distributed under the Tenants in Common Agreement.

The value of ABCUSA’s investment in the Company as of December 31, 2017 and 2016 was \$6,264 and \$54,313, respectively, and its share of the Company’s loss for 2017 and 2016 was \$(118,049) and \$(7,474), respectively, which is recorded as “net change in value of investment in company” in the statement of activities.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

PROPERTY, LAND, EQUIPMENT AND DEPRECIATION

Property, land, and equipment are recorded at cost. Depreciation is provided on a straight-line basis and is charged to expense over the estimated useful lives of the assets. Gains and losses on the disposition of assets are recognized in the Statement of Activity in the period of disposition. Repair and maintenance costs are expensed when incurred, while improvements that extend the life of the assets are capitalized.

ABCUSA reviews its assets for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable.

ASSETS WHOSE USE IS LIMITED

Assets whose use is limited consist of investments held for a deferred compensation plan. Assets whose use is limited were paid out during 2016 upon the retirement of the General Secretary.

FUNDS OF OTHERS-MISSION SUPPORT

Mission Support consists of funds administered by ABCUSA but intended for affiliated organizations in accordance with the approved budget covenant. These payments are recorded as a liability, funds of others-Mission Support, when received.

FUNDS HELD FOR OTHERS

ABCUSA collects and distributes other (non-Mission Support) funds for the benefit of others. ABCUSA holds these funds in a fiduciary capacity and its sole responsibility regarding these funds is in the capacity of acting as an agent. These funds represent contributions for other institutions and are recorded as a liability, funds held for others, when received.

DEFERRED LEASE REVENUE

Deferred lease revenue represents rental income received for a land lease and is amortized using the straight-line method over the term of the leases.

CONTRIBUTIONS

Contributions which are unconditional are recognized when received. Contributions restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the period in which the contributions are received. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities as of December 31, 2017 and 2016, and the reported amounts of revenues and expenses for the years then ended. Actual results may differ from those estimates.

RECLASSIFICATIONS

Certain account balances in the 2016 financial statements have been reclassified to conform to the 2017 presentation.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

NEW ACCOUNTING STANDARDS

In May 2015, the FASB issued ASU 2015-07, *Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)*. This ASU was issued to address the diversity in practice relating to how certain investments measured at net asset value are categorized in the fair value hierarchy. The amendments in ASU 2015-07 remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. ASU 2015-07 also removes the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. ASU 2015-07 is effective for ABCUSA's fiscal year beginning January 1, 2017. The guidance is retrospective, and the adoption of this ASU impacted disclosures related to investments.

(3) INVESTMENTS

ABCUSA carries its investments at fair value. ABCUSA utilizes various methods to measure the fair value of most of its investments on a recurring basis. Generally accepted accounting principles establish a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

Level 1 – Unadjusted quoted prices in active markets at the measurement date for identical assets and/or liabilities. An active market is one in which transactions for assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing basis. This category includes contracts traded on active exchange markets valued using unadjusted prices quoted directly from the exchange.

Level 2 – Observable inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 – Assets or liabilities whose fair value is estimated based on internally developed models or methodologies using inputs that are generally less readily observable and supported by little, if any, market activity at the measurement date. Unobservable inputs are developed based on the best available information and subject to cost benefit constraints.

The inputs methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities. For example, amortized cost approximates the current fair value of a security, but since the value is not obtained from a quoted price in an active market, such securities are reflected as Level 2.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

The fair values of the investment securities and the associated fair value measurements as of December 31, 2017 and 2016 are as follows:

<u>2017</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment Type				
Mutual Funds – Fixed Income	\$ 547,551	\$ -	\$ -	\$ 547,551
	<u>\$ 547,551</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 547,551</u>
Investments reported at net asset value:				
Blended Portfolio of the				
American Baptist Foundation				15,010,690
Common Investment Fund of the				
American Home Mission Society				<u>10,666,653</u>
Total Investments				<u>\$ 26,224,894</u>
 <u>2016</u>	 <u>Level 1</u>	 <u>Level 2</u>	 <u>Level 3</u>	 <u>Total</u>
Investment Type				
Mutual Funds – Fixed Income	\$ 541,893	\$ -	\$ -	\$ 541,893
	<u>\$ 541,893</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 541,893</u>
Investments reported at net asset value:				
Blended Portfolio of the				
American Baptist Foundation				12,996,677
Common Investment Fund of the				
American Home Mission Society				<u>8,840,213</u>
Total Investments				<u>\$ 22,378,783</u>

There were no transfers between Level 1 and Level 2 during the years ended December 31, 2017 or 2016.

The Blended Portfolio of the ABF and the Common Investment Fund of the ABHMS represent investment pools managed by ABF and ABHMS, respectively. Each investment has a calculated net asset value and distributions may be taken at any time.

The Blended Portfolio of the ABF has a target allocation of 60% stock and 40% bonds, however, the target allocation may vary by plus or minus in each category.

The Common Investment Fund of the ABHMS has a long-term optimal allocation target of 66% stocks, 23% bonds and 11% alternatives, however, the allocation may vary by plus or minus in each category.

Assets whose use is limited represent investments held for a deferred compensation plan.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

(4) LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment as of December 31, 2017 and 2016 consist of the following:

	<u>2017</u>	<u>2016</u>
Land	\$ 3,214,916	\$ 3,214,916
Buildings	3,843,762	3,843,762
Computer software and equipment	2,592,531	2,574,150
Leasehold improvements	31,531	31,531
Office equipment	<u>646,797</u>	<u>646,797</u>
Subtotal	10,329,537	10,311,156
Accumulated depreciation	<u>(3,370,600)</u>	<u>(3,223,992)</u>
Total property, land and equipment, net	<u>\$ 6,958,937</u>	<u>\$ 7,087,164</u>

On September 30, 2016, as a result of the dissolution of the 588 Associates, LP, land, buildings, and equipment valued at \$6,643,762 was transferred to ABCUSA.

Depreciation expense for the years ended December 31, 2017 and 2016 was \$146,608 and \$65,199, respectively.

ABCUSA signed a letter of intent on March 6, 2018 to purchase a building for approximately \$1,375,000.

(5) RELATED PARTY LEASE COMMITMENT

ABCUSA leases its space in the Mission Center Building under a lease agreement expiring February 28, 2019 with 588 Associates LP, which was dissolved on September 30, 2016 and the lease agreement was transferred to the Tenants in Common (*see Note 2*). The rent expense for 2017 and 2016 was \$132,357 and \$131,989, respectively.

Future commitments under this lease are as follows:

<u>December 31,</u>	
2018	\$ 149,376
2019	<u>25,019</u>
Total	<u>\$ 174,395</u>

During 2017 and 2016, the fees collected for these services, including reimbursement of allocated personnel expenses, totaled \$103,193 and \$109,481, respectively, which is included in the “Mission Center building operations” revenue and expense lines in the statement of activities.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

(6) NOTES RECEIVABLE

ABCUSA and other affiliates entered into a loan agreement with American Baptist Historical Society (“ABHS”), an affiliate, to assist in the relocation of ABHS to another geographical location. The loan agreement with ABCUSA, ABFMS, ABHMS, and MMBB (collectively, the “lessors”) totaled \$464,970. ABCUSA contributed 15% of the principal totaling \$69,750.

Commencing October 1, 2009 and thereafter interest accrues at 5%. As of December 31, 2017 and 2016, ABCUSA’s share of the principal balance due was \$18,190 and \$22,139, respectively.

ABCUSA entered into loan agreements with ABFMS, ABHMS, and MMBB in conjunction with the 2009 sale of the Mission Center to the partnership. The notes, which carry an interest rate of 7%, are payable in monthly installments over 10 years for MMBB and over 25 years for ABHMS. During 2011, ABFMS paid in full the remaining balance due on its outstanding note. These notes are collateralized by each organization’s interest in the land, buildings, and equipment which was transferred to each organization on September 30, 2016. As of December 31, 2017 and 2016, the outstanding note receivable balance due from ABHMS and MMBB was \$2,905,425 and \$4,415,215, respectively.

The following is the schedule of future minimum principal payments of all outstanding notes receivable as of December 31, 2017:

Year Ending December 31,

2018	\$ 131,590
2019	109,958
2020	117,741
2021	127,124
2022	130,373
2023 and thereafter	<u>2,306,829</u>
Total	<u>\$ 2,923,615</u>

(7) LEASE OF AMERICAN BAPTIST FREEDOM CENTER

In July 1984, ABCUSA entered into an agreement to lease 24 acres of the building property to a third party. The initial lease term is for 50 years with renewal options for an additional 49 years at the lessee’s discretion. In 1990, the lease was amended to provide the lessee with additional development considerations on the property. The lease has been classified as an operating lease.

Rent received for the initial lease term approximated \$4,690,000. This amount and subsequent rental revenues were deferred and are amortized using the straight-line method over various lease terms of up to 50 years. Amortization of deferred lease revenue for each of the years ended December 31, 2017 and 2016 was \$96,476.

Costs incurred in negotiating and consummating the lease transactions described above totaled \$624,496. These costs were deferred and are amortized using the straight-line method over various periods of up to 50 years. Amortization on these deferred lease acquisition costs for each of the years ended December 31, 2017 and 2016 was \$16,908. Accumulated amortization was \$530,447 and \$513,539 as of December 31, 2017 and 2016, respectively.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

(8) RETIREMENT PLAN

Substantially all of ABCUSA full-time employees are covered by the American Baptist Churches Retirement Plan (the “*Plan*”), a multi-employer defined contribution plan in accordance with Section 403(b) of the Internal Revenue Code. ABCUSA contributes 13 percent of each participant’s annual compensation. Plan expenses for the years ended December 31, 2017 and 2016 were \$301,343 and \$339,868, respectively.

Exempt employees are eligible to participate in the Plan immediately upon enrollment. Non-exempt employees are eligible to participate in the Plan upon completion of three years of service. Upon completion of ten years of service for non-exempt employees, a lump sum contribution will be made that is equivalent to contributions that would have been made during the participant’s first three years of services. All participants are fully vested in the Plan upon enrollment.

(9) AMOUNTS RECEIVED ON BEHALF OF AND REMITTED TO OTHERS

Amounts received on behalf of and remitted to others through the American Baptist Mission Support (“*ABMS*”) during the years ended December 31, 2017 and 2016 were as follows:

	<u>2017</u>	<u>2016</u>
Amounts received through ABMS:		
ABC Offerings and Other Objectives	\$ 20,826,947	\$ 20,223,804
United Mission	7,318,191	7,912,946
Other campaigns	73,837	135,938
Gifts to other agencies	<u>106,970</u>	<u>156,242</u>
Total amounts received through ABMS	<u>28,325,945</u>	<u>28,428,930</u>
Amounts received on behalf of others were distributed as follows:		
National Related Boards	13,326,919	14,471,484
Regions, States, and Baptist Related Activities	8,971,795	9,665,237
Other organizations	3,663,358	1,953,876
Shared Support Services to Related Boards	316,985	326,104
Mission Initiative Fund Disbursements	<u>76,277</u>	<u>82,189</u>
Total amounts distributed to others	<u>26,355,334</u>	<u>26,498,890</u>
Amounts retained by American Baptist Churches in the U.S.A. in accordance with budget covenant provisions	<u>\$ 1,970,611</u>	<u>\$ 1,930,040</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

(10) NET ASSETS

Temporarily restricted net assets consist of the following:

	<u>2017</u>	<u>2016</u>
Funds functioning as endowment:		
Roblee Fund	\$ 4,531,570	\$ 4,056,383
Other Funds	1,084,266	921,022
Other	<u>211,035</u>	<u>60,718</u>
	<u>\$ 5,826,871</u>	<u>\$ 5,038,123</u>

Temporarily restricted net assets released from restriction for the years ended December 31, 2017 and 2016 comprised the following:

	<u>2017</u>	<u>2016</u>
Operational Support	\$ 249,805	\$ 270,196
Women in Ministry	96,664	109,744
Specifics	<u>82,850</u>	<u>196,800</u>
	<u>\$ 429,319</u>	<u>\$ 576,740</u>

PERMANENTLY RESTRICTED NET ASSETS

Restricted endowment funds account for the principal amount of gifts and bequests accepted with the donor's stipulation that the principal be maintained in perpetuity or until the occurrence of a specified event or for a specified period. The income from the investment of such funds is available for unrestricted use, unless specifically restricted by the donor.

	<u>2017</u>	<u>2016</u>
Women in Ministry	\$ 2,323,285	\$ 2,323,285
Operational Support	<u>889,891</u>	<u>889,891</u>
	<u>\$ 3,213,176</u>	<u>\$ 3,213,176</u>

Endowment net asset composition by type of fund as of December 31, 2017 and 2016:

	<u>2017</u>			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor restricted endowment funds	\$ (273,441)	\$ -	\$ 3,213,176	\$ 2,939,735
Funds functioning as endowment	<u>15,552,867</u>	<u>5,615,836</u>	<u>-</u>	<u>21,168,703</u>
Total funds	<u>\$ 15,279,426</u>	<u>\$ 5,615,836</u>	<u>\$ 3,213,176</u>	<u>\$ 24,108,438</u>

	<u>2016</u>			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor restricted endowment funds	\$ (479,753)	\$ -	\$ 3,213,176	\$ 2,733,423
Funds functioning as endowment	<u>12,481,959</u>	<u>4,977,405</u>	<u>-</u>	<u>17,459,364</u>
Total funds	<u>\$ 12,002,206</u>	<u>\$ 4,977,405</u>	<u>\$ 3,213,176</u>	<u>\$ 20,192,787</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

Change in endowment net assets for the years ended December 31, 2017 and 2016:

	2017			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, December 31, 2016	\$ 12,002,206	\$ 4,977,405	\$ 3,213,176	\$20,192,787
Investment return:				
Investment income	630,388	356,139	-	986,527
Net realized/unrealized gain	<u>1,470,064</u>	<u>835,073</u>	<u>-</u>	<u>2,305,137</u>
Total investment return	2,100,452	1,191,212	-	3,291,664
Contributions	1,719,445	-	-	1,719,445
Appropriation of assets for expenditure in accordance with the spending policy	(748,989)	(346,469)	-	(1,095,458)
Recovery of endowment income deficit balances	<u>206,312</u>	<u>(206,312)</u>	<u>-</u>	<u>-</u>
Endowment net assets, December 31, 2017	<u>\$ 15,279,426</u>	<u>\$ 5,615,836</u>	<u>\$ 3,213,176</u>	<u>\$24,108,438</u>

	2016			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, December 31, 2015	\$ 10,669,826	\$ 5,068,971	\$ 3,213,176	\$18,951,973
Investment return:				
Investment income	563,992	353,155	-	917,147
Net realized/unrealized gain	<u>349,204</u>	<u>44,744</u>	<u>-</u>	<u>393,948</u>
Total investment return	913,196	397,899	-	1,311,095
Contributions	993,498	-	-	993,498
Appropriation of assets for expenditure in accordance with the spending policy	(683,839)	(379,940)	-	(1,063,779)
Recovery of endowment income Deficit balances	<u>109,525</u>	<u>(109,525)</u>	<u>-</u>	<u>-</u>
Endowment net assets, December 31, 2016	<u>\$ 12,002,206</u>	<u>\$ 4,977,405</u>	<u>\$ 3,213,176</u>	<u>\$20,192,787</u>

RETURN OBJECTIVES AND RISK PARAMETERS

ABCUSA's endowment funds are invested in various investments, primarily with ABF and ABHMS (*See Note 3*). According to policy approved by the Board, funds are invested in a manner to preserve the real purchasing power of the assets after all withdrawals and fees by earning a total rate of return over full market cycles of 3 to 5 years which will support the spending policy stated below. Additionally, the total rate of return (net of fees) is expected to equal or exceed a passive investment in commonly quoted market indices (benchmarks) based on a long-term optimal asset allocation.

To satisfy its long-term rate-of-return objectives, ABCUSA relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). ABCUSA targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

SPENDING POLICY

ABCUSA sets the draw from the endowment funds by approval of the BGM Finance Committee annually. The percentage draw for operations and disbursements to related partners ranged from 4.5% to 5% for all restricted and funds functioning as endowment, except for the Proceeds on the Sale of the Mission Center Fund which was at 4.5% and 4% for 2017 and 2016, respectively. Effective January 1, 2004, ABCUSA was assigned American Baptist Women in Ministry (“**ABWIM**”) as a department within the Office of the General Secretary by the General Board, and thus, investments held in an endowment fund were transferred to ABCUSA to support the operations of the new department. ABWIM’s percentage draw was 5.0% and 5.5% for 2017 and 2016, respectively. The maximum percentage allowable under terms of ABCUSA’s Covenant Agreement with the Ministers & Missionaries Benefit Board (“**MMBB**”) is 8%.

INTERPRETATION OF RELEVANT LAW

The Board of ABCUSA has interpreted the applicable state standards and guidelines for the prudent management of an endowment fund as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, ABCUSA classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund (i.e. the accumulated realized and unrealized gains/losses) that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization.

FUNDS WITH DEFICIENCIES

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or state standards require ABCUSA to retain as a fund of perpetual duration. As of December 31, 2017 and 2016, deficit balances of endowment income in permanently restricted net assets of \$273,441 and \$479,753 were charged to unrestricted net assets.

(11) FUNCTIONAL CLASSIFICATION OF EXPENSES

ABCUSA is required to present expenses on a functional basis if natural classifications are presented in the Statement of Activities. The functional allocation of expenses is based primarily on the amount of direct cost spent on the program or activity as follows:

	<u>2017</u>	<u>2016</u>
Programs	\$ 5,218,197	\$ 4,523,135
Management and General	1,064,119	1,169,916
Fundraising	<u>478,040</u>	<u>513,443</u>
Total	<u>\$ 6,760,356</u>	<u>\$ 6,206,494</u>

AMERICAN BAPTIST CHURCHES IN THE U.S.A.

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

(12) CREDIT RISK AND OTHER CONCENTRATIONS

ABCUSA is required by Accounting Standards Codification (“ASC”) 825, “*Financial Instruments*” to disclose significant concentrations of credit risk regardless of the degree of such risk. As of December 31, 2017 and 2016, ABCUSA maintained bank deposits that exceeded the limit of insurability under the Federal Deposit Insurance Corporation. This risk is managed by ABCUSA in continuing to monitor the financial institutions in which it maintains relationships.

(13) CONTINGENCIES

ABCUSA is involved in litigation from time to time arising in the ordinary course of business. In the opinion of management, all such matters are adequately covered by insurance or, if not covered, are without merit or are of such kind, or involve such amounts, as would not have a significant effect on the financial position and results of activities and cash flows of ABCUSA, if disposed of unfavorably.

(14) SUBSEQUENT EVENTS

Management has evaluated subsequent events through June 8, 2018, the date which the financial statements were available to be issued. There were no material subsequent events required to be disclosed.