



American Baptist Churches USA

American Baptist Churches is one of the most diverse Christian denominations today, with over 5,200 local congregations comprised of 1.3 million members across the United States and Puerto Rico.

Join a vibrant ministry that is helping people
serve as the Hands and Feet of Christ

Development Director

Role and Responsibilities: The Development Director will be responsible for the cultivation and solicitation of major gifts from individuals and organizations. The Development Director is responsible to develop new relationships, and to cultivate existing ones with individuals, churches, corporations, institutional donors and prospects. Working independently, and in partnership with other key staff, the Development Director makes personal visits, conducts face-to-face and written solicitations, drafts proposals and reports, and initiates group meetings for donors and prospects. The Development Director will be responsible to set the strategic direction for overall development initiatives. Oversee organizational use of the donor tracking database software. This is a full-time position located at the Mission Center in Valley Forge, PA.

Education and Experience: BA or BS degree required. MA, MS, or MBA preferred. Demonstrated experience in major gifts/campaign fundraising, planning and development with a track record of closing five and six figure plus gifts. Development experience in a faith based environment, including proven understanding of congregational realities and perspectives. Passion for ABCUSA's mission and ability to translate that passion into a personal and organization wide pursuit of fundraising goals. Demonstrated excellence in communications, relationship building, team building and supervision of staff. Cross cultural experience, inspiring, developing and working with a diverse group of church leaders, volunteers and donors. Ability to communicate the vision and key messages of ABCUSA to the community. At least 7 years of sales/fundraising experience, with an emphasis on major donor solicitation. Previous event planning experience is an asset. Network of high-net-worth donors, with interest in missions/churches development.

Compensation: Competitive compensation package including employer paid contributions to a 403b retirement plan, healthcare benefits (medical, dental & vision) and paid time off (vacation, sick leave and holidays).

If you are ready to be a part of this dynamic organization, send a cover letter, resume, and name/address/phone numbers of three (3) professional references to:

jobs@abc-usa.org.

This posting will close on February 08, 2013

American Baptist Churches USA is an equal opportunity employer.